



Kojo Energy Gets Multiple Cost-Center Reports, Cuts Accounting Workload by 40%

Kojo Energy, an oilfield services provider based in Midland, Texas, was using a non-networked general accounting software package primarily for expense/revenue tracking.



As a growing business, they needed the ability to run complex reports tracking income and expenses against each truck in their fleet and for each profit center. Human resources (HR) functionality also would be an important component.

Using Microsoft Dynamics GP (formerly Great Plains) on a new server system has cut time spent on accounting duties by at least 40 percent and substantially reduced errors, according to Kojo Energy's chief financial officer John Sanford.

SITUATION

Kojo Energy, Inc., has more than 100 employees working from the corporate headquarters in Midland, Texas, and field offices in Goldsmith, Pecos, and Orla. The company provides oilfield services [such as drilling, water transport trucks, roustabouts, and well bore servicing].

Kojo needed a more efficient means of tracking individual service trucks as separate cost centers – breaking out sales, expenses and payroll for each. They also wanted expanded reporting capabilities for each profit center. The system would need to efficiently and flexibly generate a large volume of invoices each day that show both labor and expenses plus a fuel surcharge.

Kojo management also wanted their new business management software to provide some HR functionality, including having a photo of each employee in the system.

SOLUTION

TechVisions started from scratch to implement Microsoft Dynamics GP on Kojo's new Dell server. The newly networked system allows multiple-user access, which means employees can be self-sufficient in pulling financial information.

"TechVisions understood immediately the concepts we wanted to implement," says John Sanford. "They are exceptionally responsive. Our

software conversion and data transfer was controlled, smooth, and seamless!"

The business management applications configured for Kojo include accounts payable, accounts receivable, general ledger, payroll, order entry, and human resources. The company's management is so happy with the results that they have purchased and soon will implement the Fixed Assets application.

BENEFITS

Benefits of the new financial management system include:

- Ability to quickly and easily generate reports, including tracking sales and expenses on a truck (unit) specific basis.
- Increased efficiency of the software and networking has reduced the accounting workload by at least 40 percent.
- Safeguards built in to the software flag possible erroneous entries, and this has reduced errors substantially.
- HR functionality that integrates with financials. Since attachments can be placed as needed, Kojo is able to have employee photos within the system.

About techVisions, LLC

techVisions is a technology and business

consulting firm with headquarters in Albuquerque, New Mexico. The firm's VISION consulting approach is designed to improve business performance through faster and more organized access to information, to reduce costs and increase profits while allowing operations to

run more efficiently, and to put an organization at the leading edge of the information technology curve. techVisions powers your business vision! You can learn more at www.poweringyourvision.com or by calling 505-314-2500.